



Balfour Beatty to provide boiler optimisation

Sabien, the manufacturer and distributor of the patented boiler optimisation control M2G, has entered into an alliance agreement with Balfour Beatty Workplace to supply Sabien's M2G to their customers.

Alan O'Brien, Sabien's CEO, said:

"The strategic tie up with BBW further demonstrates M2G's reputation as being the leading boiler optimisation control in the UK. Combined with BBW's significant presence in the UK, established customer base, and their continued focus on carbon reduction, I believe the relationship has the potential to deliver significant customer contracts over the next few years."

The alliance is already delivering improvements in energy reduction to BBW's clients through fitting Sabien's M2G units to a number of boilers under BBW's control in London.

Tim Ward, Director Business & Industry, BBW said:

"We have formed a strategic partnership with Sabien Technology as part of our ongoing commitment to delivering cost effective carbon saving solutions for our customers. We recognise their product as a way of driving down carbon emissions from the operation of buildings."

BBW is a market leader in total facilities management to both private and public sector customers. The services delivered by BBW support many places, spaces and people, including the BBC, the Royal Mail, schools and hospitals.

BBW's increasing focus on reducing energy consumption and carbon emissions for its clients makes them an ideal strategic partner and channel for M2G.